## **Top 10 Networking Companies**

## FatPipe Networks Ranked in Top 10

| Top 10 Networking Companies                                      |                                              |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|------------------------------------------------------------------|----------------------------------------------|---------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| NAME                                                             | FOUNDER(S)                                   | FOUNDED | DESCRIPTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Corliant<br>Trevose, PA<br>corliant.com                          | Vish Tadimety<br>President & CEO             | 2000    | Provides world-class IP networking professional services to both enterprise and service-provider clients                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Eka Systems<br>Germantown, MD<br>ekasystems.com                  | Prakash Chakravarthi<br>President & CEO      | 2000    | A provider of Smart Grid solutions and Advanced Metering Infrastructure (AMI) for electric, gas and water utilities. The company is venture backed by Flybridge Capital Partners, Rock-Port Capital Partners, The Westly Group, and Metropolitan Investments. Employees: 85                                                                                                                                                                                                                                                          |
| Fatpipe<br>Salt Lake City, Utah<br>fatpipeinc.com                | Dr. Ragula Bhaskar<br>President & CEO        | 1989    | An inventor of router clustering devices for reliable, redundant and fast Internet/WAN connections. The company has raised \$11.3 million from investors like vSpring, Timothy Draper of Draper Fisher Jurvetson (DFJ), EnCompass Ventures, Wasatch Ventures, Kling Jelko, Dr. Dehmel, Odyssey Ventures, Canopy Group, ComVest Capital, and Lakefield Ventures. Its customers are FBI and the U.S. Supreme Court, an over 1000 other customers, with over 5000 units installed worldwide. Employees: 120                             |
| Gambit<br>Communications<br>Nashua, NH<br>gambitcomm.com         | Pankaj Shah<br>President & CEO               | 1995    | A provider of network simulation tools that enhance the productivity of management soft-<br>ware developers and enterprise users while lowering their costs. The privately held company<br>has more than 500 customers including hardware manufacturers such as Cisco, Alcatel Lu-<br>cent, Ericsson and Nortel; IBM, Computer Associates, Hewlett-Packard, EMC and many<br>more.                                                                                                                                                    |
| NetXen<br>Cupertino, CA<br>netxen.com                            | Govind Kizhepat<br>Founder & CEO             | 2002    | Venture backed firm which provides networking and protocol processing solutions. Investors: Accel Partners, enchmark Capital, DAG Ventures and Integral Capital Firms.                                                                                                                                                                                                                                                                                                                                                               |
| Niksun<br>Monmoth Jn, NJ<br>niksun.com                           | Dr. Parag Pruthi<br>Chairman & CEO           | 1997    | Develops and deploys a complete range of award-winning forensics, compliance, security surveillance and performance management solutions for applications ranging from branch offices to core infrastructure environments. NIKSUN's proactive enterprise scalable solutions deliver unprecedented flexibility and real-time response. The company's patented real-time analysis and recording technology enables enterprises, service providers and governments to provide secure and reliable network infrastructures and services. |
| Omnitrol Networks<br>Mountain View, CA<br>omnitrol.com           | Raj Saksena, CEO<br>President & CEO          | 2004    | The company has developed a revolutionary new approach to server I/O: the Xsigo I/O Director. This hardware and software solution is optimized from the ground up to dramatically accelerate and simplify routine data center management tasks. Kleiner Perkins, Khosla Ventures, and Greylock Partners are investors in Xsigo.                                                                                                                                                                                                      |
| Pronto Networks<br>Pleasanton, CA<br>prontonetworks.com          | Jasbir Singh<br>President & CEO              | 2001    | Provides a carrier-class operation support system (OSS) that enables service providers to rapidly and cost-effectively provision, deploy and manage large-scale, broadband wireless networks. It is funded by BV Capital, Draper Fisher Jurvetson and the Intel Communications Fund.                                                                                                                                                                                                                                                 |
| Stratalight<br>Communication<br>Los Gatos, CA<br>stratalight.com | Shri Dodani<br>President & CEO               | 2000    | Provides spectrally efficient 40 Gbps and higher optical systems and subsystems to network systems vendors that allow plug and play integration into their current 10 Gbps DWDM link designs and network management systems. Investors include U.S. Venture Partners, TL Ventures, Intel Capital and others                                                                                                                                                                                                                          |
| Xsigo Systems<br>San Jose, CA<br>xsigo.com                       | Ashok Krishnamurthi<br>Co-founder & Chairman | 2004    | Provides a carrier-class operation support system (OSS) that enables service providers to rapidly and cost-effectively provision, deploy and manage large-scale, broadband wireless networks. It is funded by BV Capital, Draper Fisher Jurvetson and the Intel Communications Fund.                                                                                                                                                                                                                                                 |

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FatPipe Networks is the inventor of router clustering devices for reliable, redundant and fast Internet/WAN connections. Utah based FatPipe makes products that enable companies to obtain highly redundant and fast Internet/WAN access, as well as high security allowing such corporations to implement intranets, thin client, Virtual Private Networks (VPNs), and other Web-based applications.

FatPipe's core technology involves patented (seven issued), and patents-pending methods of transmitting data over multiple lines either over the Internet or with direct pointto-point frame relay, without any cooperation from the Internet Service Provider ("ISP"). "The technology enables companies to achieve higher bandwidth and higher levels of redundancy, regardless of the type of router/modem technology in use," says Dr. Ragula Bhaskar, President and CEO of FatPipe Networks.

FatPipe products' main technology features include aggregating two or more communication lines of any type, using the same or different ISPs, WAN redundancy and high availability; additional security and speed of data transmissions; and route control features for inbound and outbound IP traffic. With its

advantage on the features FatPipe was able to gain customers like the FBI and the U.S. Supreme Court, an over 1000 other customers, with over 5000 units installed worldwide.

As FatPipe's products enable companies to obtain low cost, redundant and fast Internet access, it allows corporations to implement Intranets, ecommerce strategies; Virtual Private networks (VPNs), and utilizes application specific servers over the Internet or WAN connections. The company is expanding rapidly in Europe via its UK office, has a main facility in Chennai, India, and satellite offices in Australia, Brazil, and Mexico.

The company with about 120 employees has raised \$11.3 million from investors like vSpring, Timothy Draper of Draper Fisher Jurvetson (DFJ), EnCompass Ventures, Wasatch Ventures, Kling Jelko, Dr. Dehmel, Odyssey Ventures, Canopy Group, ComVest Capital, and Lakefield Ventures.

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FatPipe Networks Inc.