



Avaya and FatPipe Announce Strategic Integration that Combines Data Center SDN and SD-WAN to Optimize Hybrid Cloud Deployments

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FatPipe Networks and Avaya have announced a strategic integration that combines data center Software Defined Networking (SDN) and Software Defined WAN (SD-WAN) into a single integrated solution for networking and unified communications.

As Avaya's only SD-WAN partner, FatPipe has integrated its SD-WAN hybrid networking products with the fabric-based Avaya SDN Fx architecture featuring Avaya Fabric Connect, which already supports data centers and branch offices worldwide. Together, FatPipe's SD-WAN technology and Avaya SDN Fx would help drive simplicity and agility across the entire network to ensure high-quality, real-time unified communications, providing a single source for a converged solution.

“As organizations adapt to customer and user expectations through digital transformation, hybrid cloud has become the preferred deployment model,” said Jean Turgeon, vice president and chief technologist at Avaya. “Avaya’s SDN Fx enables geo-dispersed sites to inter-connect, but it needs to inter-operate with SD-WAN solutions to realize maximum efficiencies. FatPipe and Avaya are delivering the first fabric-enabled SD-WAN solution in the industry. Automatically

detecting and re-routing a degrading WAN connection provides seamless failover of VoIP, video and data sessions, ensuring the reliable quality communications and uptime our customers require.”

As one of the leading vendors for WAN link load balancing and WAN path control with thousands of customers across 6 continents and intellectual property defining SD-WANs, FatPipe’s SD-WAN solutions include key features that transcend WAN failures to maintain business continuity, including zero-touch branch deployment, hybrid WAN connectivity, tuned application performance, “easy integration,” granular WAN visibility, multi-path security, secured full mesh VPN connectivity and flexible centralized policy deployments.

The Avaya SDN Fx architecture featuring Fabric Connect is based on OpenStack and OpenDaylight programming tools. This simplified, agile network virtualization solution supports integrated Layer 2, Layer 3, IP routing and IP multicast services with sub-second recoveries for unified communication and customer experience management, while “reducing operating costs and time to market.”

“As the first fully integrated unified communications and networking infrastructure, Avaya SDN Fx combined with FatPipe’s SD-WAN solutions help drive improved operating efficiencies that simplify IT operations and result in real cost savings,” said Sanch Datta President and CTO of FatPipe. “FatPipe is always striving to push technology to greater heights, and this integration with Avaya represents a major milestone for the networking and unified communications industries. We look forward to our continued collaboration with Avaya.”